

FLUORIDE VARNISH: INFORMATION FOR MEDICAL PROVIDERS

COMPLETE TRAINING

Staff administering fluoride varnish (Nurse Practitioners, Registered Nurses and Licensed Practical Nurses) need to complete Smiles for Life Module: [Caries Risk Assessment, Fluoride Varnish, and Counseling](#). After completion, print/save your certificate for you records.

ORAL HEALTH OFFICE CHAMPION

Choose an "oral health office champion" who will keep supplies and copies of [Fluoride Varnish FAQs](#). Handout for parents/guardians in stock.

ORDER SUPPLIES

Fluoride Varnish can be ordered from the following vendors or one of your current vendors:

- **McKesson – Medical/Surgical**
 - Phone: 866-625-2679
 - Online: mms.mckesson.com
- **Henry Schein Medical**
 - Phone: 800-772-4346
 - Fax: 800-329-9109
 - Email: medsls@henryschein.com
 - Online: [Henryschein.com/medical](https://henryschein.com/medical)
- **Practicon**
 - Phone: 800-959-9505
 - Email: ccr@practicon.com
 - Online: practicon.com
- **Additional options for ordering Fluoride Varnish supplies**

CREATE A PORTABLE FLUORIDE VARNISH APPLICATION BASKET

May want to include gloves, gauze, individual fluoride applications, stickers, and Fluoride Varnish FAQs Handout for parent/guardian.

APPLICATION

After training has been completed; follow The Clinic Workflow for Fluoride Varnish process.

BILLING

- Medical Clinics may bill CPT® code 99188.
- ND Medicaid reimburses fluoride varnish for members ages 6 months through 20 years old
- CPT ® code 99188 can be billed a maximum of two applications per year per member
- Dentists bill a separate code
- [See Coding Guidelines for Topical Application of Fluoride for additional information.](#)

CLINIC WORKFLOW FOR FLUORIDE VARNISH IN A MEDICAL SETTING

PATIENT IS PLACED IN EXAM ROOM

Nurse completes initial assessment and asks for date of last dental exam and if fluoride varnish was applied

Fluoride Varnish in past 4 months

No Fluoride Varnish in past 4 months

Nurse offers Fluoride Varnish application

Declines Fluoride Varnish

Opts in to have Fluoride Varnish applied

Patient meets with Practitioner for Well-Child visit including oral health screening and referral to dental home, if needed. Practitioner or Nurse applies Fluoride Varnish and provides parent/guardian with Fluoride Varnish FAQs Handout. Document in record.

No Fluoride Varnish Application needed. Document in record